



# DEFENSE LOGISTICS AGENCY

THE NATION'S COMBAT LOGISTICS SUPPORT AGENCY



**What's New in Small Business**

Aviation Small Business Programs  
May 29-30, 2019





# Material Availability



Aviation needs to **increase its material availability.**

Your contract performance can affect our Material Availability and our Warfighter support.

## How can you help?

- Quote realistic delivery times
- Deliver on time
- Prioritize your orders
- Provide a quality product in the correct packaging
- Supplier to regularly check their Supplier Performance Risk System (SPRS) scores
- View the Unawarded Solicitation Opps List on our website





# New Video for Packaging and Transportation



YouTube video titled “DLA Distribution Supplier Shipping Requirements” – Video available at:

<https://www.youtube.com/watch?v=mIwl9GkiO9Q&sns=em>

- Describes importance of packaging, labeling and transportation
- Provides guidance to suppliers on proper shipping requirements to DLA Distribution
- Proper packaging allows quicker processing of receipts and faster receipt of material to customer





# Accelerated Payments



- Effective May 6, 2019, DLA will discontinue its 2-day accelerated payments.
- It is DLA's intent to minimize any disruption by continuing to accelerate payments ahead of the contract payment terms.
- Small businesses should begin to receive 15-day accelerated payments after May 6, 2019.



# Required Use of PARS



- DLA Aviation is requiring requests for post award action to be submitted through the PAR feature.
- A job aid entitled "Post Award Requests (PAR) in DIBBS - 2018" is located at:
  - <http://www.dla.mil/HQ/InformationOperations/Business/EBSSupplierResources.aspx>.
- When the supplier submits a PAR for a post award action, the request is automatically displayed in the contract administrator's workload, along with any attached documents. The supplier can then use the feature to track the progress of your request. It eliminates having multiple communication avenues, such as email and phone calls, for the contract administrator and the supplier to monitor.
- We are still here to help if needed: [dlaavnsmallbus@dla.mil](mailto:dlaavnsmallbus@dla.mil)



# Final Rule: Ownership and Control of SDVOSBs



## Rule eases requirement that service-disabled vet make *all* decisions

- Defines “extraordinary circumstances” in which non-SDV can have shared decision making authority
- Control can shift when veteran is called to active duty
- If service-disabled veteran rated at 100 percent, surviving spouse can own and control for up to 10 years after veteran’s death

<https://www.federalregister.gov/documents/2018/09/28/2018-21112/ownership-and-control-of-service-disabled-veteran-owned-small-business-concerns>



# DIBBS Search Updates



- DIBBS Search: Three new ICONs have been added to the Show Only and Text Filter sections on the RFQ Search page. They are Woman Owned, EDWOSB and Unrestricted.
- DIBBS Quote Form: The Woman-Owned Small Business box located in the Small Business and Other Business Type Representations section has been updated to allow the selection of Woman Owned Small Business OR Economically Disadvantaged Woman Owned Small Business.

Aviation WOSB/EDWOSB Program Manager: Allen Ellery 804-279-1342, [allen.ellery@dla.mil](mailto:allen.ellery@dla.mil)



# DIBBS Search Updates



## Custom Queries

Search the RFQ Database.

**RFQ DATABASE SEARCH**

Search Categories: NSN/Part Number

Search Value(s):

**NSN/Part Number**  
Enter search values on a single line with or without a comma separator.

Wildcard Permitted: Yes  
MIN Value Length: 5  
MAX Value Length: 45  
Acceptable Chars: a-z A-Z 0-9 \* , -  
Example »5962011231234

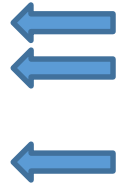
CLEAR SEARCH

Scope. Show RFQs only for:  
Open - RFQs available for quoting

Sorted by: NSN

Show Only:

- Items with Technical Documents
- Fast Award Candidates
- Small Business Set-Asides
- HUBZone Set-Asides
- Service Disabled Veteran Owned Small Business Set-Asides
- Woman Owned Small Business Set-Asides
- Economically Disadvantaged Women Owned Small Business Set-Asides
- Combined Set-Asides
- Unrestricted/Not Set-Asides



[Additional RFQ Database Search Help](#)

## RFQ Solicitation Text Search

Search open RFQ solicitation documents for words or phrases.

**RFQ SOLICITATION TEXT SEARCH**

Query String:

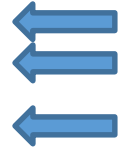
Modified: Any time

Sort: Best Match

Filter:

- Items with Technical Documents
- Fast Award Candidates
- Small Business Set-Asides
- HUBZone Set-Asides
- Combined Set-Asides
- Service Disabled Veteran Owned Small Business Set-Asides
- Woman Owned Small Business Set-Asides
- Economically Disadvantaged Women Owned Small Business Set-Asides
- Unrestricted/Not Set-Asides

CLEAR QUERY



[Additional RFQ Text Search Help](#)

Acceptable Characters:  
a-z A-Z 0-9 '~!@\$( )+=[]{}|^;,:./?\_\*%/#"

### Note:

Use brackets { } to search for literal sequences of characters

The wildcard is an asterisk \*

Conditions NOT, AND and OR are only valid when used outside of brackets.





# Small Business Class Deviation



- Class Deviation 2019-O0003, Revision 1 – Limitation on Subcontracting for Small Business was issued on January 8, 2019.
- The deviation updates the limitations on subcontracting and the non-manufacturer rule for all small businesses in clauses related to set-aside and sole source awards under FAR Part 19.

[https://www.acq.osd.mil/dpap/dars/class\\_deviations.html](https://www.acq.osd.mil/dpap/dars/class_deviations.html)



# New Definitions

## **Limitation of Subcontracting (applies to manufacturers)**

For supplies (other than acquisition from a nonmanufacturer of the supplies):

- the contractor will not pay more than 50 percent of the amount paid by the Government for contract performance, excluding the cost of materials...
- to subcontractors that are not similarly situated entities.

## **Similarly situated**

- A subcontractor with the same small business program status as the prime contractor and
- The similarly situated entity must also be small for the NAICS code that the prime contractor assigned to the subcontract (i.e. HUBZone requirement = a subcontractor that is a qualified HUBZone small business; SBSA = small business concern; SDVOSB set-aside= SDVOSB subcontractor, etc

## **Non Manufacturer Rule (applies to Dealer/Distributors)**

A small business concern that provides an end item it did not manufacture...shall—

- Provide an end item that is domestically manufactured by a small business concern
- Be primarily engaged in the retail/wholesale trade and normally sell the type of item being supplied; and
- Take ownership or possession of the item with its personnel, equipment, or facilities in a manner consistent with industry practice; for example, providing storage, transportation, or delivery.



# Small Business Class Deviation



- Limitation of Subcontracting and Non-Manufacturer Rule does not apply for SBSAs under the simplified acquisition threshold.
- Since the non manufacturer rule does not apply under SAT, a small business can provide the product of ANY firm\*
- Limitation of Subcontracting and the Non Manufacturer Rule DO APPLY to subcategory set-asides unless a non manufacture rule waiver applies—no large business products unless waiver
  - \*Rule of two still applies to set-asides



# Set-Aside Criteria



## > Micro (\$10,000.01) to SAT

Shall be set-aside for small business UNLESS the KO determines that there is not reasonable expectation of obtaining **offers from 2 or more SB** concerns.

- SB concern can provide any firm's product
- SB can provide same manufactured product
- No need for products of different concerns
- NMR waivers still apply

## Subcategory Set Asides

- Service Disabled Veteran: Sole source or Competitive (self certified)
- HUBZone: Sole source or Competitive (SBA certified)
- 8(a): Sole source or Competitive (SBA certified)
- Women Owned Small Business: Sole source or Competitive (NAICS specific)—SBA or Third Party Certified

## Over SAT

Set aside all acquisitions for small business when there is a reasonable expectation that offers will be obtained from

- **At least two** responsible small business concerns. And...
- Offering the **products of different small business concerns**

Need expectation of two SB manufacturers

## Subcategory Set-Asides (Under and Over) SAT

Must provide product of a small business manufacturer at any dollar value unless a NMR waiver applies

Can no longer provide large business product unless a waiver applies

Applies to sole source and competitive subcategory set asides



# Small Business Assistance



- **Program Management POCs**

<b>8(a)/SDB</b>	<b>804-279-4091</b>
<b>HUBZone</b>	<b>804-279-4719</b>
<b>SDVOSB</b>	<b>804-279-1888</b>
<b>WOSB</b>	<b>804-279-1342</b>

- **Source Approval Program**

- **804-279-5114**

- **Supplier Outreach/Counseling**

- **800-227-3603**

- **Supplier Assistance Mailbox**

- **[dlaavnsmallbus@dla.mil](mailto:dlaavnsmallbus@dla.mil)**

- **DIBBS/Systems Help**

- **804-279-4302**

## DLA Aviation Small Business Office:

